

Financial Highlights (Consolidated)

1st Quarter Fiscal Year ends Mar. 2016

Invest Securities Co., Ltd.

Financial Highlights for the 1st Quarter Fiscal Year Ends March 2016

■ Consolidated ordinary income of 90 million yen (compared to a negative 495 million yen for the same quarter a year ago) and non-consolidated ordinary income of 167 million yen (compared to a negative 375 million yen for the same quarter a year ago)

- Operating revenues for the quarter under review grew year on year due to the buoyant foreign exchange market trading conditions (the same quarter a year ago witnessed a foreign exchange market marked by historically low volatility)
- Selling, general and administrative expenses fell as the Company limited advertising costs (in the same quarter a year ago, it made prior investments, involving advertising expenses incurred during the launch of the “TriAuto” FX service)

■ Total number of customer accounts for automated FX trading service exceeded the 100,000 mark

- The continuous additions of new functions and enhanced convenience of the “TriAuto” FX service boosted the number of customer accounts
 - Standard spread for the “TriAuto” FX service was considerably restricted, starting from April 1, 2015
 - Launched the Second “Real Trade! TriAuto FX Grand Prix” competition
 - Lowered the mark-up commission rate for the “TriAuto” FX autopilot orders
 - “Shikake Ranking”: Newly added 300 types of “Shikake” trading logic
 - “Shikake Ranking”: Added statuses “rigorously chosen by analysts” as those enabling the trader customer to know trading logics befitting market conditions
 - Implemented “Shikake Simulator”
 - Overhauled “Shikake Ranking” and “Advice Function”: Added statuses targeting high swap levels and greater price volatility
 - “Shikake Ranking”: Implemented trading logic of Ms. Michiko Kawai and Mr. Noriyuki Mizukami, two FX trading professionals

■ Consolidated overseas subsidiary IFS achieved significant growth in net operating revenue and balance of deposited margin

- IFS’s business shift from BtoC to BtoB bore fruit, resulting in a considerable growth in net operating revenue for the first quarter of the fiscal year ending in December 31, 2015 (from January to March 2015) growing markedly, standing at an amount equivalent to 89 million yen (339.1% of net operating revenue for the same quarter a year ago)
- Driven by the growth in the liquidity provision service business for overseas financial institution customers, the balance of deposited margin grew significantly year on year:
 - AUD18,080,000 as of March 31, 2015 (194.8% of the balance as of March 31, 2014)
 - AUD30,490,000 as of June 30, 2015 (283.1% of the balance as of June 30, 2014)
- IFS’s overall staff size was expanded to approx. 30 as the firm continued to reinforce its corporate sales force; primarily using ex-investment bankers

Summary of Financial Results 1Q FY ends Mar. 2016

[Financial highlights]

	1Q FY 2015 (from April 1, 2014 to June 30, 2014)		1Q FY 2016 (from April 1, 2015 to June 30, 2015)		Year-on-year change	
	Non-consolidated	Consolidated	Non-consolidated	Consolidated	Non-consolidated	Consolidated
Operating revenues (in millions of yen)	476	502	889	969	186.7%	192.8%
Commissions earned (exchange FX, etc.)	112	112	247	249	218.8%	220.9%
Trading profit and loss (over-the-counter FX)	276	295	537	608	194.1%	205.7%
Selling, general and administrative expenses (-ditto-)	874	1,016	722	872	82.6%	85.8%
Operating income (-ditto-)	△397	△513	167	97	—	—
Ordinary income (-ditto-)	△375	△495	167	90	—	—
Extraordinary income/loss (-ditto-)	545	545	—	—	—	—
Net income (-ditto-)	109	△9	106	28	96.7%	—

	March 31, 2015		June 30, 2015		Year-on-year change	
	Non-consolidated	Consolidated	Non-consolidated	Consolidated	Non-consolidated	Consolidated
Net assets (in millions of yen)	12,411	11,903	12,108	11,505	97.6%	96.6%
Net assets per share (yen)	2,114.86	2,028.40	2,063.25	1,960.44	—	—
Margins received (in millions of yen)	68,812	69,734	67,710	69,093	98.4%	99.1%

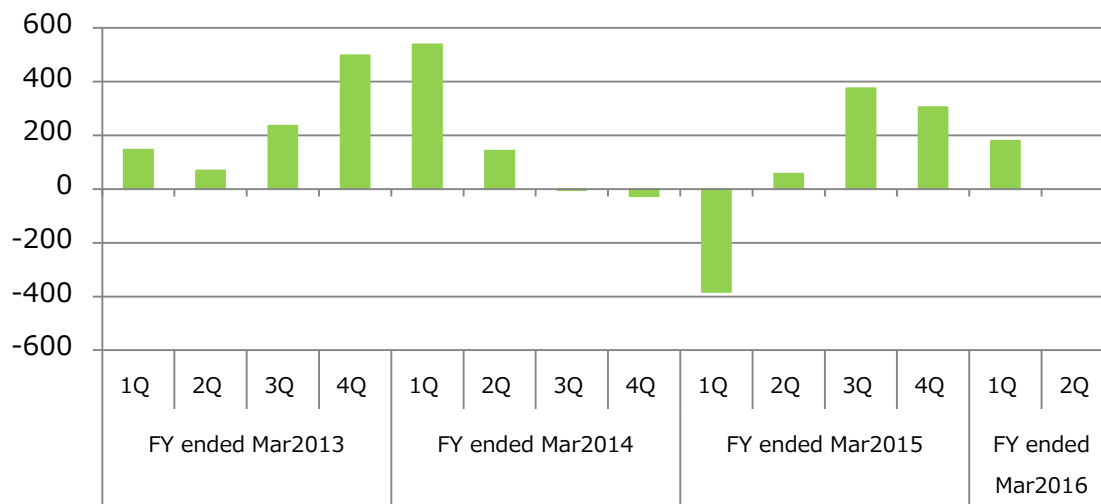
* The financial closing date of IFS is December 31, causing its financial results to become incorporated into Invast Securities' consolidated financial results with a time lag of three months. Hence, the consolidated financial results for the first quarter of the fiscal year ending March 2016 are designed to reflect IFS's financial results for the period from January to March 2015.

Earnings metrics

EBITDA

(Millions of yen)

	FY ended March 2013 [Non-consolidated]				FY ended March 2014 [Consolidated]				FY ended March 2015 [Consolidated]				FY ended March 2016 [Consolidated]			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net income before taxes	100	0	158	389	471	49	3,528	6	47	413	277	177	90			
Extraordinary income/loss	23	0	0	-13	24	-0	3,635	132	542	470	9	-33	0			
Interest expense	0	0	0	0	0	0	0	0	0	0	0	0	0			
Depreciation	69	69	76	93	91	93	102	98	111	114	107	93	89			
EBITDA	146	69	235	497	538	143	-4	-26	-383	57	375	304	179			

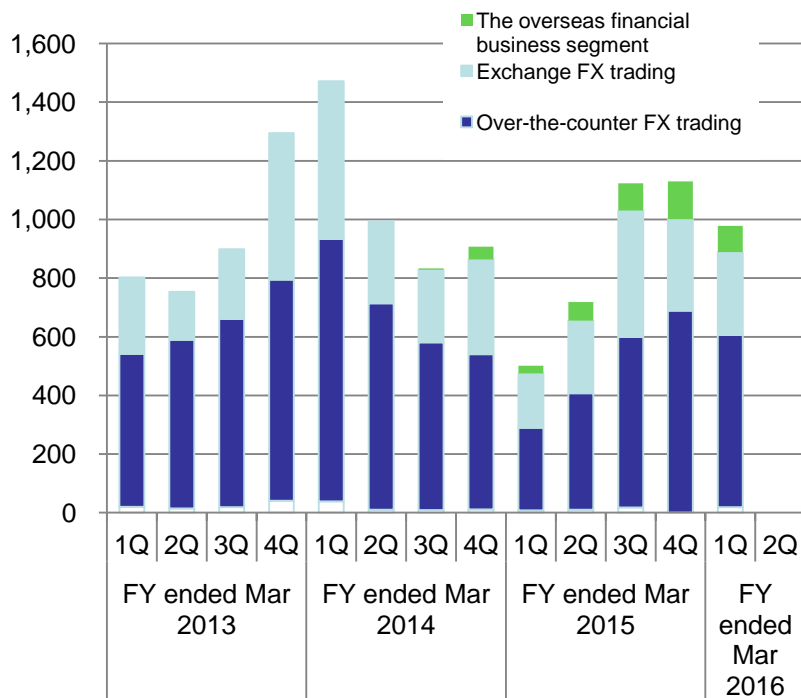


Note: EBITDA was calculated by the formula of: Net income before taxes – extraordinary income/loss + Interest expense + Depreciation = EBITDA. This represents an income metric that illustrates what level of cash flow was generated by capital including borrowed capital

Operating Revenue

- Operating revenue for the first quarter of the fiscal year ending March 2016 stood at 969 million yen (192.8% of the operating revenue for the same quarter a year ago).
 - Trading income in over-the-counter foreign exchange margin trading service business (ST24, TriAuto FX and FX24) amounted to 608 million yen (205.7% of the trading income for the same quarter a year ago).
 - Commission received in the exchange-traded foreign exchange margin contract service business (Click 365) totaled 249 million yen (220.9% of the commission for the same quarter a year ago).
 - Net operating revenue in the overseas financial business segment (IFS) for the period from January 1 to March 31, 2015 came to 89 million yen (339.1% of the net operating revenue for the same quarter a year ago).
- ⇒ **Operating revenue grew significantly in all business segments**

(Millions of yen)



FY ended March 2015 [Consolidated] (Millions of yen)

	Term ended March 2015				
	1Q	2Q	3Q	4Q	Total
Exchange FX trading	185	247	432	312	1,177
Over-the-counter FX trading	282	398	581	689	1,950
Other	8	10	18	0	36
The overseas financial business segment	26	64	92	129	311
Total	502	719	1,123	1,130	3,474

FY ended March 2016 [Consolidated] (Millions of yen)

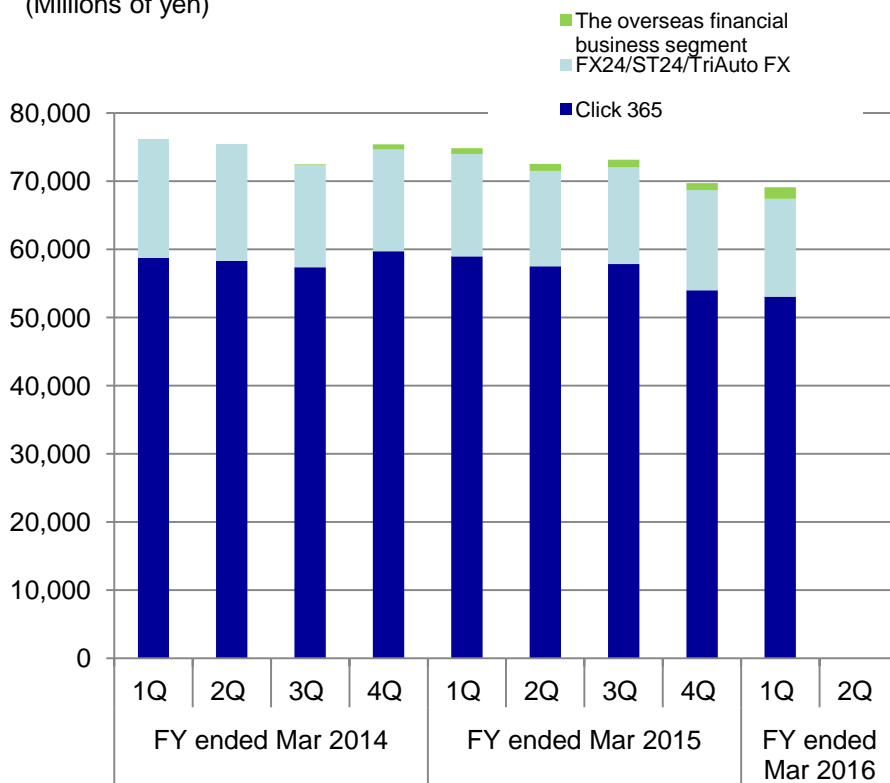
	Term ended March 2016				
	1Q	2Q	3Q	4Q	Total
Exchange FX trading	283				
Over-the-counter FX trading	587				
Other	19				
The overseas financial business segment	89				
Total	969				

Total deposited margin

- The total deposited margin for all the Company's business segments amounted to 69,093 million yen for the first quarter of the fiscal year ending March 2016 (a decrease of 7.7% compared to the same quarter a year ago)
- The balance of the deposited margin for "Click 365," the exchange-traded foreign exchange margin contract service business, amounted to 53,043 million yen (a decrease of 10.0% compared to the same quarter a year ago)
- The balance of the deposited margin for the "FX24," "ST24," "TriAuto" FX services and others in the over-the-counter foreign exchange margin trading service business stood at 14,391 million yen (a decrease of 4.4% compared to the same quarter a year ago)
- The balance of the deposited margin in the overseas financial business segment (IFS) totaled 1,658 million yen as of March 31, 2015 (198.8% of the balance as of March 31, 2014)

***AUD30,490,000 as of June 30, 2015**

(Millions of yen)

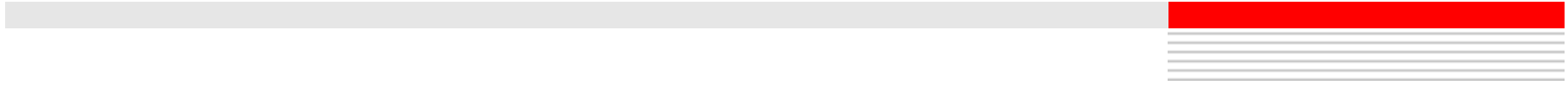


□ FY ended March 2015 [Consolidated] (Millions of yen)

	1Q	2Q	3Q	4Q
Click 365	58,942	57,514	57,862	53,973
FX24/ST24/TriAuto FX	15,051	13,974	14,140	14,689
The overseas financial business segment	834	1,028	1,146	1,072
Total	74,828	72,517	73,149	69,734

□ FY ended March 2015 [Consolidated] (Millions of yen)

	1Q	2Q	3Q	4Q
Click 365	53,043			
FX24/ST24/TriAuto FX	14,391			
The overseas financial business segment	1,658			
Total	69,093			

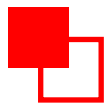


Highlights for the Fiscal Year ending Mar. 2016

Grow the overseas financial business (IFS)

Key points

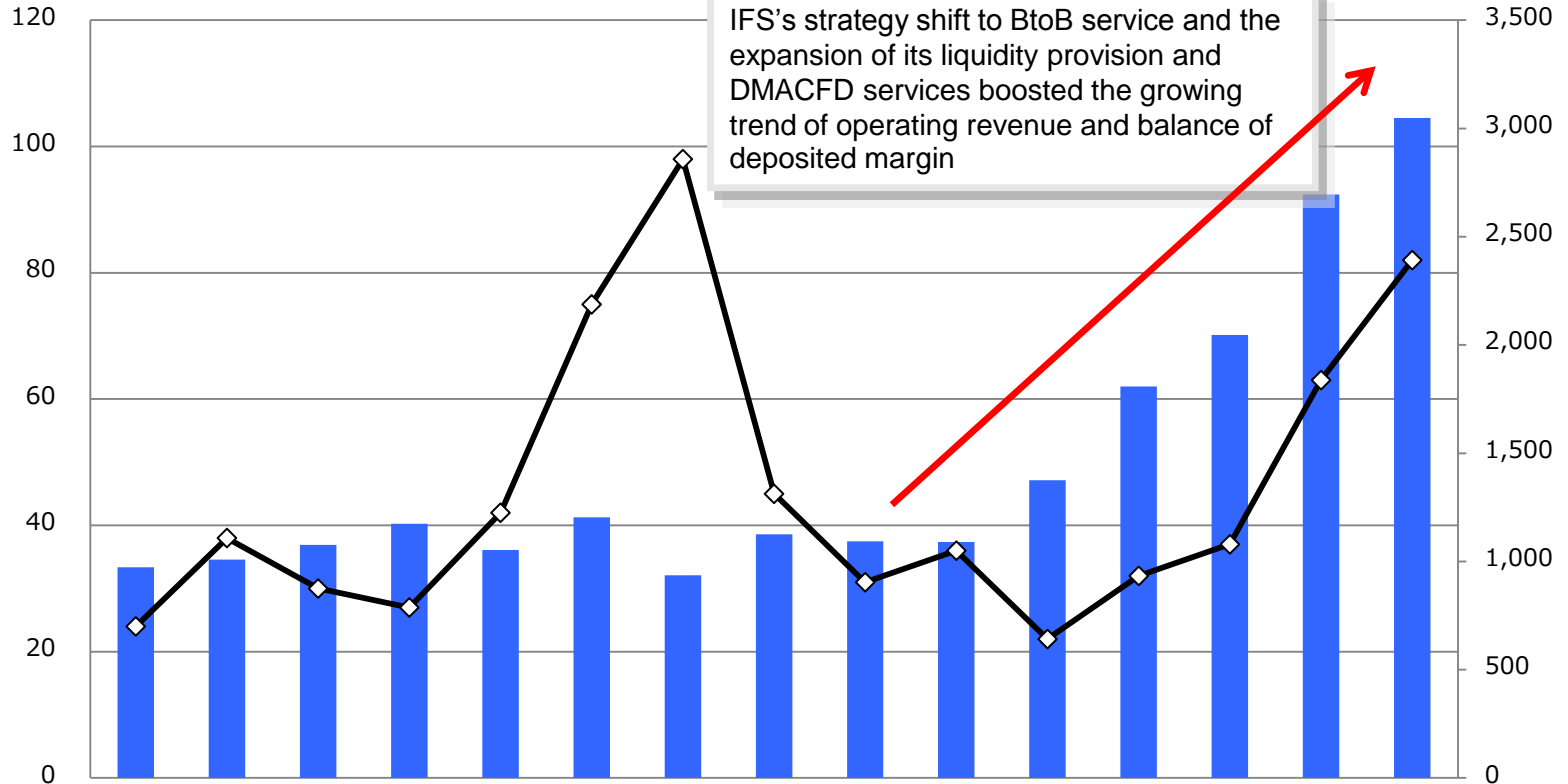
- ◆ IFS recorded net operating revenue equivalent to 89 million yen for the first quarter of the fiscal year ending December 2015 (from January 1 to March 31, 2015), a marked year-on-year increase, standing at 339.1% of that for the same quarter a year ago, thanks to its successful operating strategy shift from the BtoC-centric FX trading service to a business dedicated to providing BtoB-centric corporate financial derivatives services
- ◆ Driven by the growth in the liquidity provision service business and the DMACFD business, the balance of deposited margins grew significantly year on year:
AUD18,080,000 as of March 31, 2015 (194.8% of the balance as of March 31, 2014)
AUD30,490,000 as of June 30, 2015 (283.1% of the balance as of June 30, 2014)
- ◆ IFS's overall staff size was expanded to approx. 30 as the firm continued to reinforce its corporate sales force by hiring high-quality employees; mainly comprising ex-investment bankers
- ◆ IFS targets profitability on a non-consolidated basis for the fiscal year ending December 31, 2015



Trend of net operating revenue and balance of deposited margin for IFS

Net operating revenue (in tens of thousands of Australian dollars)

Balance of deposited margin (in tens of thousands of Australian dollars)



IFS's strategy shift to BtoB service and the expansion of its liquidity provision and DMACFD services boosted the growing trend of operating revenue and balance of deposited margin

	14/4	14/5	14/6	14/7	14/8	14/9	14/10	14/11	14/12	15/1	15/2	15/3	15/4	15/5	15/6
Balance of deposited margin	973	1,008	1,077	1,174	1,053	1,204	937	1,126	1,093	1,090	1,376	1,808	2,047	2,695	3,049
Net operating revenue	24	38	30	27	42	75	98	45	31	36	22	32	37	63	82

Invast Securities Co., Ltd. (as of June 30, 2016)

■ Company name	:	INVEST SECURITIES CO., LTD.
■ Head office	:	NBF Toranomom Building 1-6-21 Nishishinbashi, Minato-ku, Tokyo Japan
■ Established	:	August 10, 1960
■ Paid in capital	:	5,965,080,000 yen
■ Market listing	:	JASDAQ (Code: 8709) (*1) Listed on March 6, 2006
■ President	:	President and CEO Takeshi Kawaji
■ Employees	:	49 [Non-consolidated] 69 [Consolidated]
■ Licenses	:	Financial Instruments Business Operators (Type 1/ Type 2), Investment Advisory and Agency Business Director-General of Kanto Local Finance Bureau (Kinsho) No. 26
■ Membership	:	Tokyo Financial Exchange