

Financial Highlights (Consolidated)

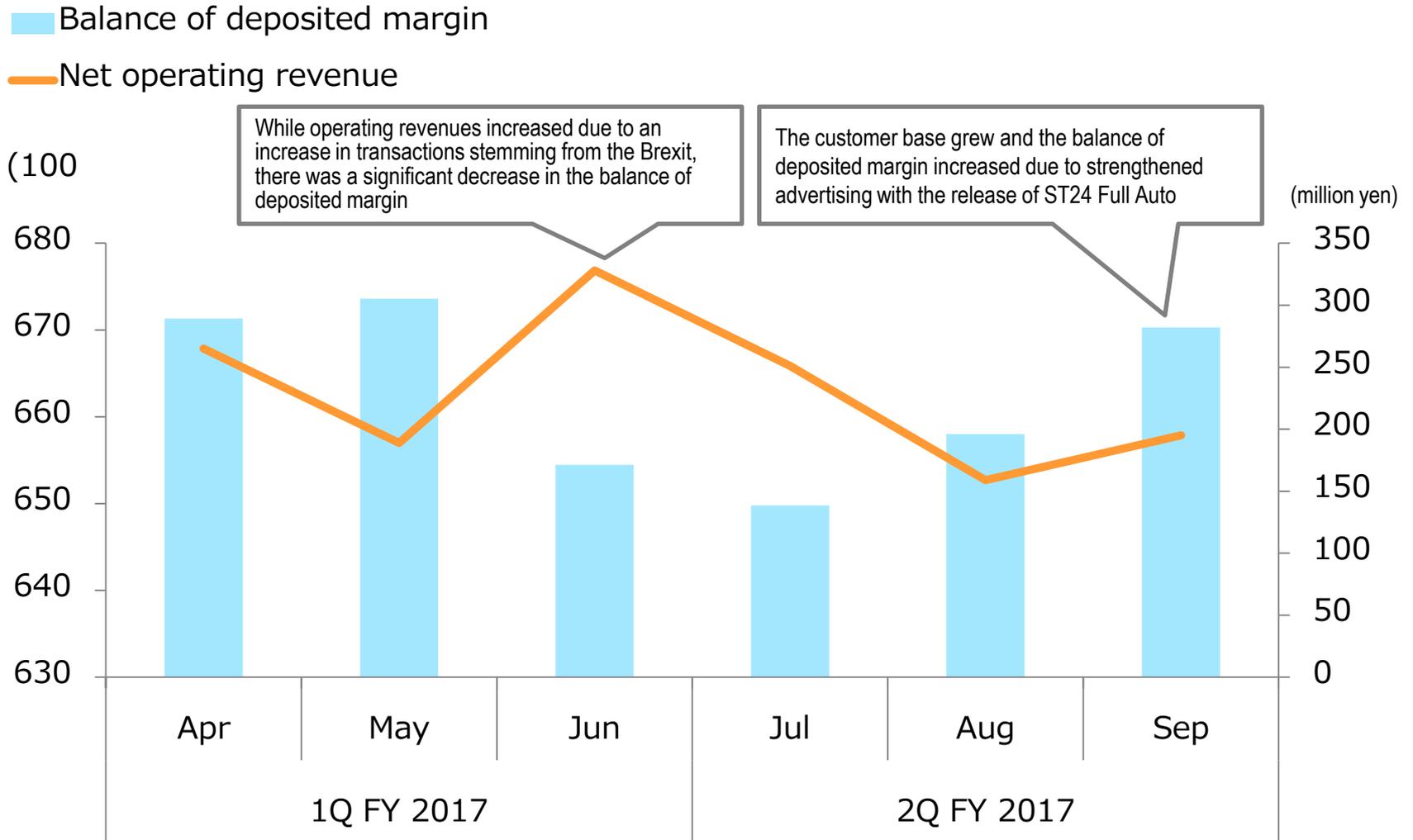
2nd Quarter Fiscal Year ends Mar. 2017

Invast Securities Co., Ltd.

Financial Highlights for the Fiscal Year Ended March 2017

Consolidated results	<ul style="list-style-type: none"> Operating income 1,640 million yen Ordinary income Δ57million yen Net income Δ55million yen 	year-ago period Ditto Ditto	1,995million yen 215million yen 93million yen	83.4% —% —%
	<p>While transaction volumes declined in the domestic business as a result of a slump in the foreign exchange market from the summer and sales and profits were down, results strongly improved for the overseas subsidiary IFS that has achieved stable profitability</p>			
OTC FX  	<ul style="list-style-type: none"> Operating revenues 921million yen Segment profit or loss 13million yen 	Ditto Ditto	1136million yen 214million yen	81.1% 6.4%
	<p>Sales and profits were down as a result of a market with low volatility in addition to the delay in the release of ST24 Full Auto</p>			
Exchange FX 取引所FX 	<ul style="list-style-type: none"> Operating revenues 438million yen Segment profit or loss 25million yen 	Ditto Ditto	570million yen 101million yen	76.8% 25.1%
	<p>Decrease in transaction volume and sales and profits due in part to a market with low volatility</p>			
Overseas Financial Service 	<ul style="list-style-type: none"> Operating revenues 283million yen Segment profit or loss 15million yen 	Ditto Ditto	256million yen Δ 94million yen	110.3% -%
	<p>Profitability achieved on single-month, quarterly, and half-year basis, and earnings are being expanded through strengthened corporate sales activities</p>			
Others  取引所株価指数証拠金取引 	<ul style="list-style-type: none"> Operating revenues 26million yen Segment profit or loss Δ106million yen 	Ditto Ditto	48million yen 10million yen	54.1% -%
	<p>Loss recorded due to sluggish volume for Click365 combined with a delay in plans for TriAuto ETF</p>			

Operating Revenues and Balance of Deposited Margin for H1 of FY ends Mar. 2017 (Non-Consolidated)



Summary of Financial Results 2Q FY ends Mar. 2017

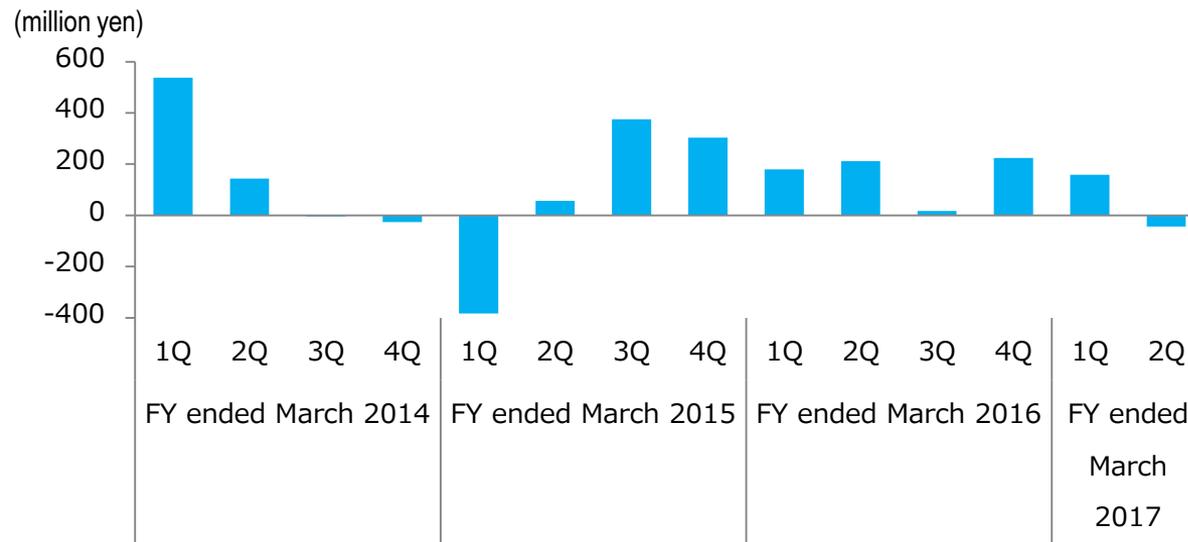
(Millions of yen)

	2Q FY 2016		2Q FY 2017		Year-on-year change	
	Non-consolidated	Consolidated	Non-consolidated	Consolidated	Non-consolidated	Consolidated
Operating revenues	1,756	1,995	1,386	1,666	78.9%	83.5%
Commissions earned (exchange FX, etc.)	509	524	363	379	71.4%	72.5%
Trading profit and loss (over-the-counter FX)	1,040	1,250	872	1,120	83.8%	89.7%
Selling, general and administrative expenses	1,429	1,762	1,453	1,715	101.7%	97.3%
Operating income	326	232	△66	△50	-%	-%
Ordinary income	331	215	△62	△57	-%	-%
Extraordinary income/loss	-	-	6	6	-%	-%
Net income	209	93	△61	△55	-%	-%

EBITDA

(Millions of yen)

	FY ended March 2014				FY ended March 2015				FY ended March 2016				FY ended March 2017			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net income before taxes	471	49	3,528	6	47	413	277	177	90	124	△71	△374	77	△128		
Extraordinary income/loss	24	△0	3,635	132	542	470	9	△33	-	-	(0)	△512	6	0		
Interest expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Depreciation costs	91	93	102	98	111	114	107	93	89	88	88	86	88	84		
EBITDA	538	143	△4	△26	△383	57	375	304	180	212	17	224	159	△44		



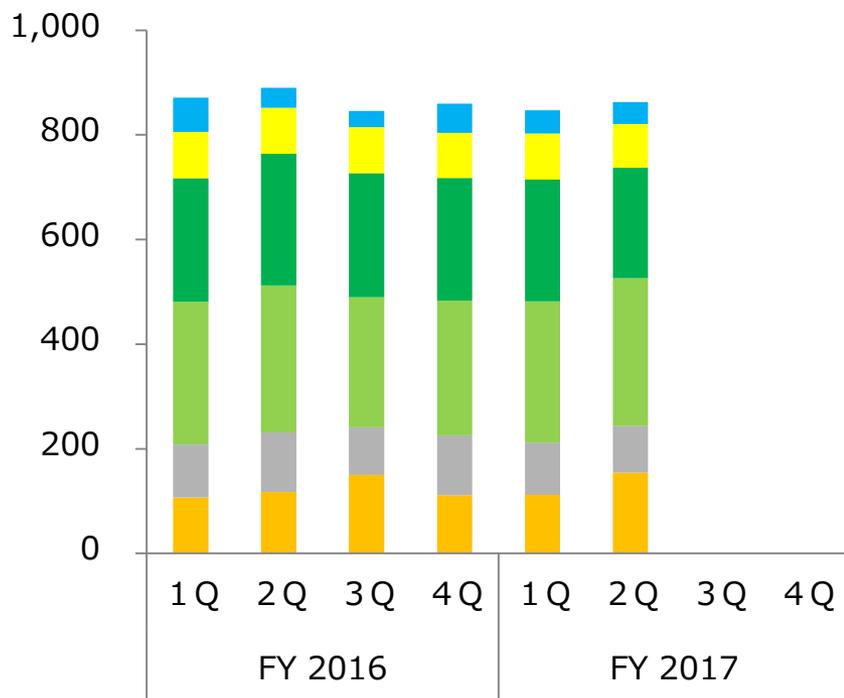
While EBITDA has been positive for eight consecutive quarters, it became negative for the first time in two years

Note: EBITDA was calculated by the formula of:
 Net income before taxes – extraordinary income/loss + Interest expense + Depreciation = EBITDA. This represents an income metric that illustrates what level of cash flow was generated by capital including borrowed capital

Changes in selling, general and administrative expenses [consolidated]

- Advertising expenses
- Exchange market association and other such expenses
- Real estate related expenses
- Labor costs
- Depreciation costs
- Others

(Millions of yen)

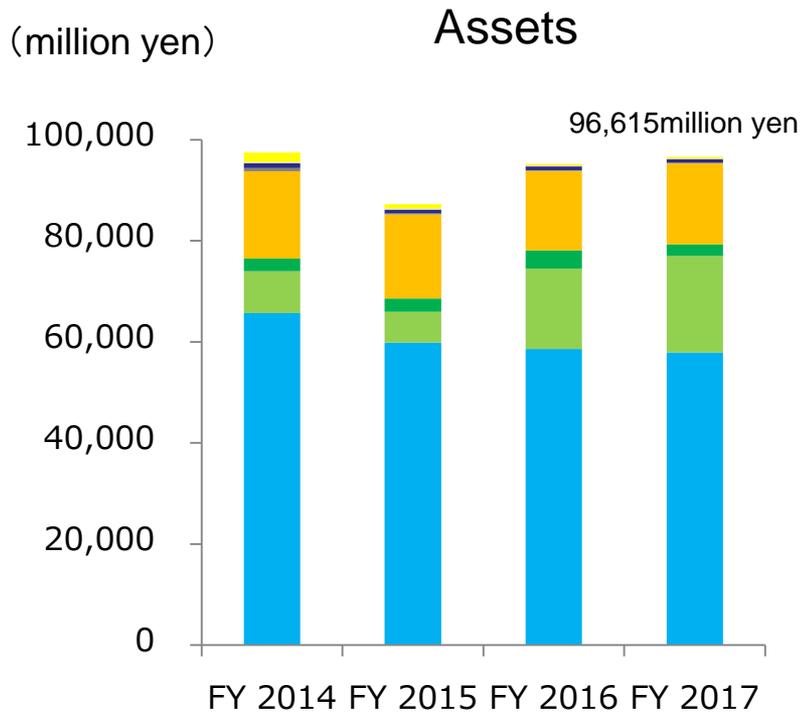


(Millions of yen)

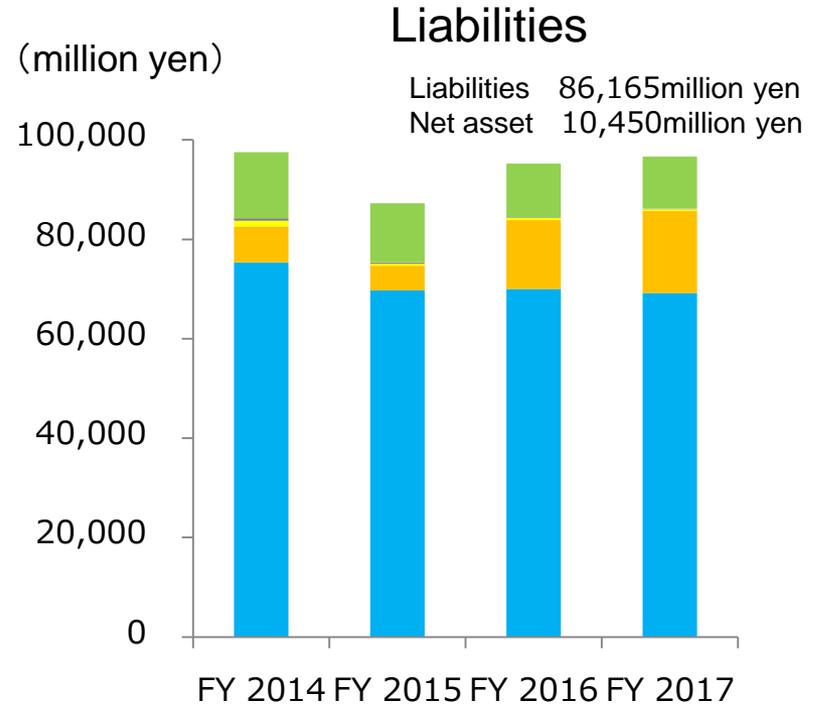
	FY ended March 2016				
	1Q	2Q	3Q	4Q	Tot
Advertising expenses	107	117	150	110	485
Exchange market association and other such expenses	101	114	91	115	423
Real estate related expenses	273	281	249	257	1,061
Labor costs	236	252	237	235	961
Depreciation costs	89	88	88	86	352
Others	63	36	31	56	187
Total	872	890	849	862	3,474

	FY ended March 2017				
	1Q	2Q	3Q	4Q	Tot
Advertising expenses	112	154			266
Exchange market association and other such expenses	100	90			191
Real estate related expenses	270	282			553
Labor costs	233	211			444
Depreciation costs	88	84			172
Others	44	42			86
Total	848	866			1,715

Status of assets and liabilities [Consolidated]



- Guarantee deposits
- Foreign exchange trade accounts receivable
- Cash and deposits
- Deposits
- Other current assets
- Intangible fixed assets
- Tangible fixed assets
- Investments and other assets



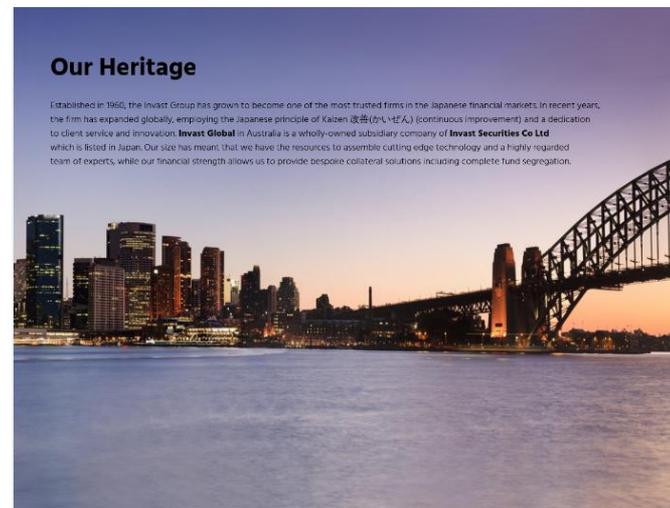
- Deposits received
- Foreign exchange trade accounts payable
- Other current liabilities
- Fixed liabilities
- Reserves under special laws
- Net assets

Total deposited margin

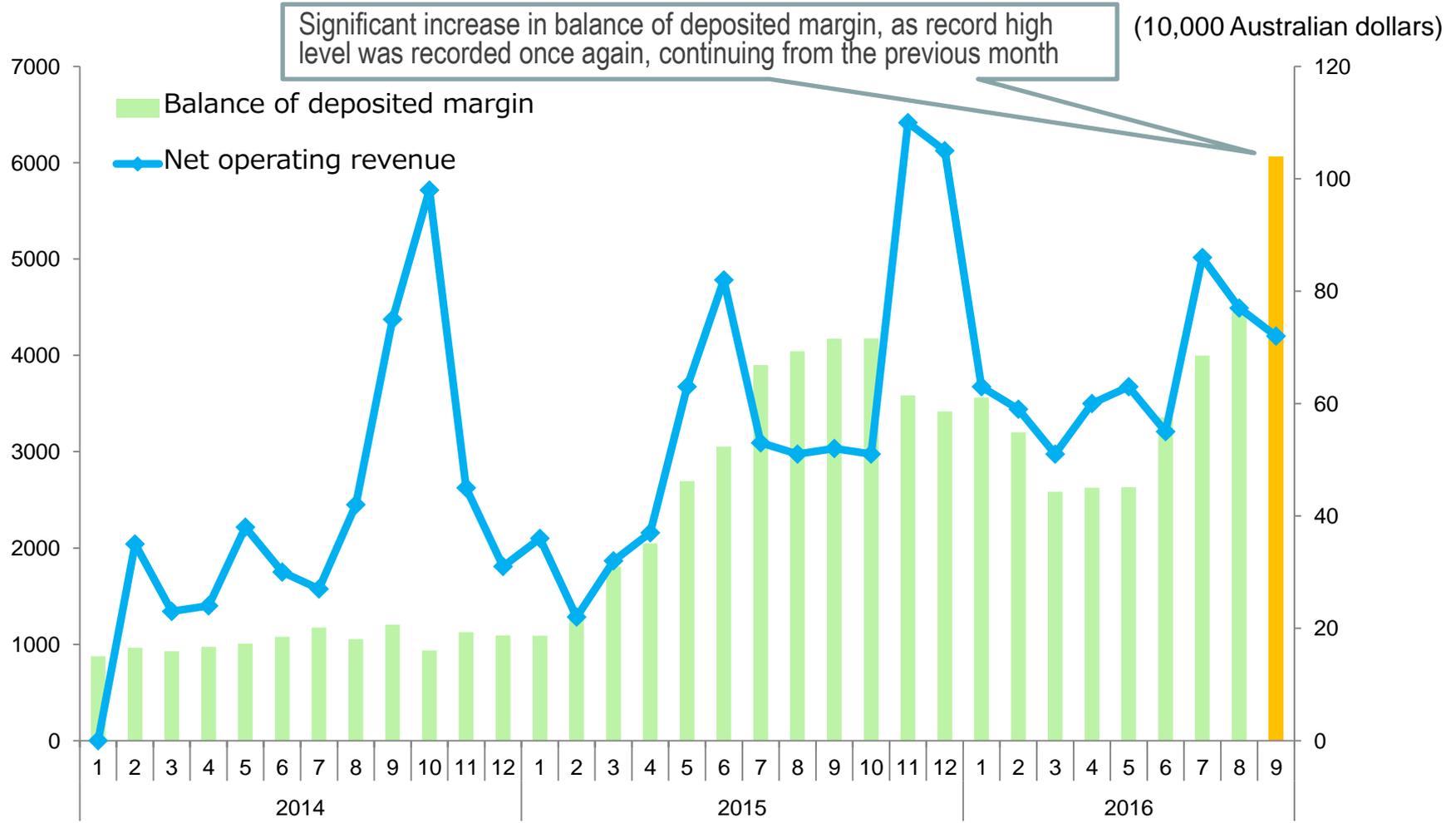
(100 million yen)



- July-Sep turnover was 44% higher than Apr-June.
 - The effects of the new business focus, the new Marketing and the new operational structure, have finally been seen in the July – Sep 2016 performance.
 - IFS continues to build a strong presence in the industry, with our Marketing and PR gaining a lot of attention.
 - Expanded the business to provide liquidity to financial services companies “Pure Prime”.

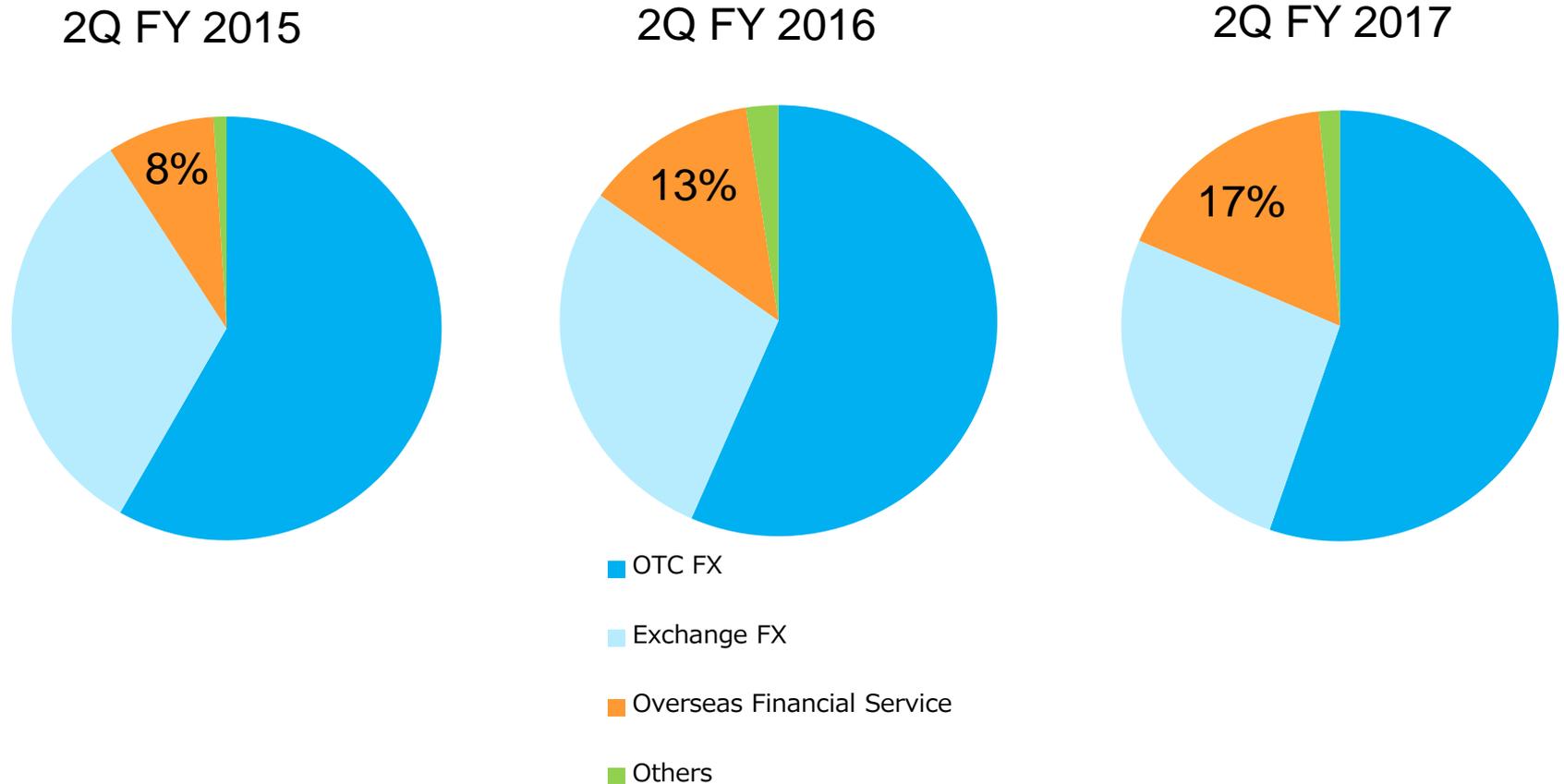


Grow the overseas financial business: IFS



Percentage of Operating Revenues Accounted for by Each Segment

Percentage accounted for by Overseas Financial Service (IFS) growing year by year



Change in Dividend Policy

□ Dividend policy

- Dividends twice a year: interim and year-end dividends
- Consolidated dividend payout ratio of 30% or
- Consolidated dividend on equity ratio (DOE) of 4% (annually)

□ Actual result and estimation for the year ending March 2017

- | | |
|---------------------|----------------------------|
| – Interim dividend | 36yen |
| – Year-end dividend | 36 yen (estimation) |
| – Total | 72 yen (estimation) |

□ Dividend Yield (estimate)

6.15 %

*Stock price: calculated with the closing price (1,171 yen) on Oct 27, 2016

Release of the ST24 Full Auto Function

⇒ **Function for constant automatic selection and implementation of a favorable strategy in order to improve investment management results**

- ◆ As Full Auto automatically selects a favorable strategy in line with conditions set by the customer from the most abundant variety of strategies in the world* (approximately 6,500 strategies), it makes it possible for customers to continue investing while re-allocating, making it easy to obtain stable earnings and improve investment gains

*Number 1 in the world for number of strategies among business handling mirror trading (source: research by Tradency, July 1, 2016)



About the Invest Mission Project

✓ 社会貢献になる ✓ 寄付金控除を受けられる ✓ 自己負担なし

社会貢献ポイント開始!

FXしながら貯めたポイントを社会貢献&税金の優遇措置も期待!
新しいポイントプログラム

2016年11月30日(水)まで

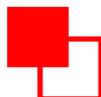
The Invest Mission Project is a new point program that makes it possible to donate or exchange for goods the social contribution points that are accumulated through FX trades at Invest Securities in order to support certified NPOs. Preferential tax treatment is also possible when customers select a certified NPO to donate to and submit their tax filings (in the form of a donation exclusion or tax deduction).*

認定NPO法人への寄付を選んだ場合

お取引でポイントを貯める



※お客様の所得状況によっては税制上のメリットがない場合があります



Company overview

Invast Securities Co., Ltd. (as of September 30th 2016)

■ Company name	:	INVEST SECURITIES CO., LTD.
■ Head office	:	NBF Toranomom Building 1-6-21 Nishishinbashi, Minato-ku, Tokyo Japan
■ Established	:	August 10, 1960
■ Paid in capital	:	5,965,080,000 yen
■ Market listing	:	JASDAQ (Code: 8709) (*1) Listed on March 6, 2006
■ President	:	President and CEO Takeshi Kawaji
■ Employees	:	56[Non-consolidated] 76[Consolidated]
■ Licenses	:	Financial Instruments Business Operators (Type 1/ Type 2), Investment Advisory and Agency Business Director-General of Kanto Local Finance Bureau (Kinsho) No. 26
■ Membership	:	Tokyo Financial Exchange